

FACT

TRADING CO.

Go Pro With Raw

We take on board all of your exclusive needs and supply unrivalled Raw materials along with our raw desires to make what you aspire, become a sleek reality.



One Stop Solution for
Ceramic Raw Materials

ABOUT US



Fact Trading Co. is a Ceramic Raw Materials providing company, having its presence since 1995, located in Morbi, Gujarat. The only purpose of establishing this company is to supply excellent raw material to a progressively flourishing ceramic industry in the utmost customer-oriented manner. Along with the growth of the ceramic industry, trade and reputation of Fact Trading Co. have enlarged. To fulfill our clients growing requirements, we came up with an expansion plan which possesses wide range of quality raw material and professionalism in business. Hence, in the present times, we offer a well and polished rounded choice of materials & tools for Ceramic Tiles and Sanitary ware manufacturer. Irrespective of you being ceramicist, sculptor, mold creator or proficient potter, we have a resolution for you all.

Nowadays, in this cut-throat competition, the authenticity of material becomes a key aspect of the company's growth, which is delivered by us. Being a responsible supplier, it is strongly believed by Fact Trading Co. that customer's objects can always be assembled satisfactorily by understanding their every kind of phase of the built-up method. With growing globalization & liberalization across the globe, Fact Trading Co. successfully adapted professionalism which helped to achieve growth and success. With these passing years, we have acquired excellence of not to leave any stone unturned to satisfy our esteemed clients as we are more than suppliers, we actually provide every bit of quality in our raw products.

Fact Trading Co. with its founding members has put every effort to support the ceramic industry with a new approach by way of vast experience and technical knowledge.

DIRECTORS



Managing Director of Fact Trading Co. **'Mr. C. D. Patel'**, who is a ceramic engineer with experience of more than a decade, has consulted many owners and manufacturers of the Ceramic industry prior to commencement of their project and has also given sheer attention after the establishment of the project. Moreover, he has been privileged to work for the Ceramic Cluster Development project, by the Government of Gujarat CGCRI, Naroda in Ahmadabad. He has an incredible record of 5 years as a Project Assistant, which has excelled in his skills and added new aspects of the world into the development of the Ceramic Industry.

The other backbone of Fact Trading Co. is **'Mr. Suresh Patel'**, looks after the Financial Department. Since establishment, he has been serving with the finest of his knowledge for financial strategies to procure and disbursement economy of the company.



OUR CORE VALUES

QUALITY

We provide outstanding products and unsurpassed service together deliver premium value to our clients.

PASSION

We are passionate to excel from end to end quality and delight our clients to enjoy their work.

TRUST

Our journey of 25 years is a live example of credibility we hold in the market.

EXCELLENCE

Our consistency on the same product has helped us to excel.

COMMITMENT

Commitment develops trust among clients, we ought to maintain it.

ACHIEVEMENTS

We have established ourselves in the market for 25 years, which allows us to experiment and succeed with various products that we consider as an achievement. It is a matter of pride for us. The achievements are Zirconium Highest sale 700mt per month, SLS, Barium Carbonate, Zinc Oxide, Soda Ash, STPP, Boric Acid etcetera the products which are sold at the highest number every month. Along with this, we are working with the prominent dealers, they are **Golcha, GHCL, Endeka, Vishnu, Y Bork (Russia)**.



VISION

Fact Trading Co. envisions itself as the leading trading company in the upcoming years where it is known for its ethical standards, corporate governance and judicious practices to derive customer satisfaction.



MISSION

Our mission is to keep providing A1 quality of raw material which would become a shield to our clients and protect them from every hitch. Alongside spreading our wings into the international market to promote research for continuously better performance.

DOWNLOAD APP

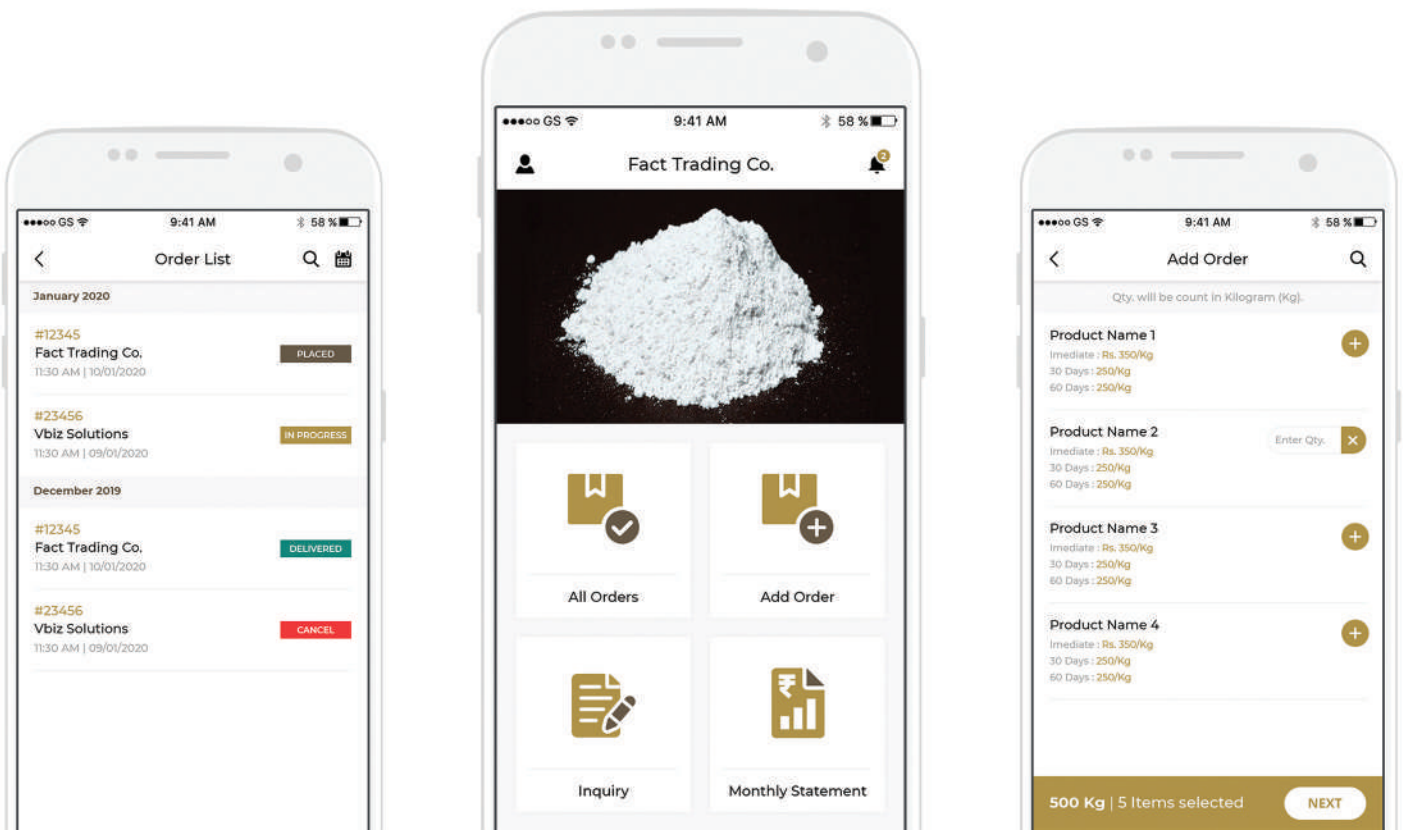


Founded in 1995, Fact Trading Co. started as a Raw materials provider and has been climbing the steps to success in continuity. The Fact trading app is one more apparatus added to its noteworthy presence in the world. Business grows fast at its pace and the app helps them to beat the competition with its digital presence by online ordering system and generation of Inquiries.

It comes in handy for customer registration and once they have registered, the app allows them to place order of all the products of fact trading as per their requirements. The payment options and the order list are easily available to all our esteemed clientele.

BENEFITS OF THE APP

- Efficient Order Management** : The clients can order from any place and at any time with products specially streamlined for them on the app.
- Timely Information** : The clients can browse through products and their prices with all the relevant information within seconds rather than waiting for days or weeks.
- Convenience of Mobile Ordering** : You can order any product at your own convenience and the order will be followed up immediately and perfectly.
- Availability of Online Reports** : The client can always browse through their purchases without opening messy file cabinets, on the fact trading app available in their phone.
- Multi-option Payment** : The payment options are hassle-free for our customers in the form of Immediate Payment, Payment within 30 Days & Payment within 60 Days.



SUCCESS JOURNEY

We would take an opportunity to thank all our peers and well-wishers for supporting our endeavors. We could reach this milestone with the firm dedication of our team members. In the last 25 years, Fact Trading Co. has grown professionally and has met all the expectations of the Ceramic Industry. All these passing years have helped us to mold ourselves into the requirement of the ceramic industry, which made us reach our new heights and meet our achievements. At the present time, we possess the ability to handle every piece of need from supplying to technical subjects. Our biggest strength is serving in Technical portions to the ceramic industry. The key role is played by our proficient and highly trained technicians in the progress of our company. In addition, the reputation which is netted by us in all these years has put us a step forward among our contender friends. As believed by our co-founders, it is essential to follow the below-mentioned functions for us to grow in this competitive market.



As the ratio of every element in the raw material decides the quality of the finished goods, we undergo precise investigation before distributing the materials to customer; we also ensure all goods matches & suites the needs of the customer. This process includes in-house assessments chemically & physically. We are trained with patience which helps us to carry out every minute step of the process with uttermost accuracy and then starts supplying it. Knowing all the sensitivity of the product and its process of production, every action is performed by an expert, we supply all goods with conveyed loyalty.



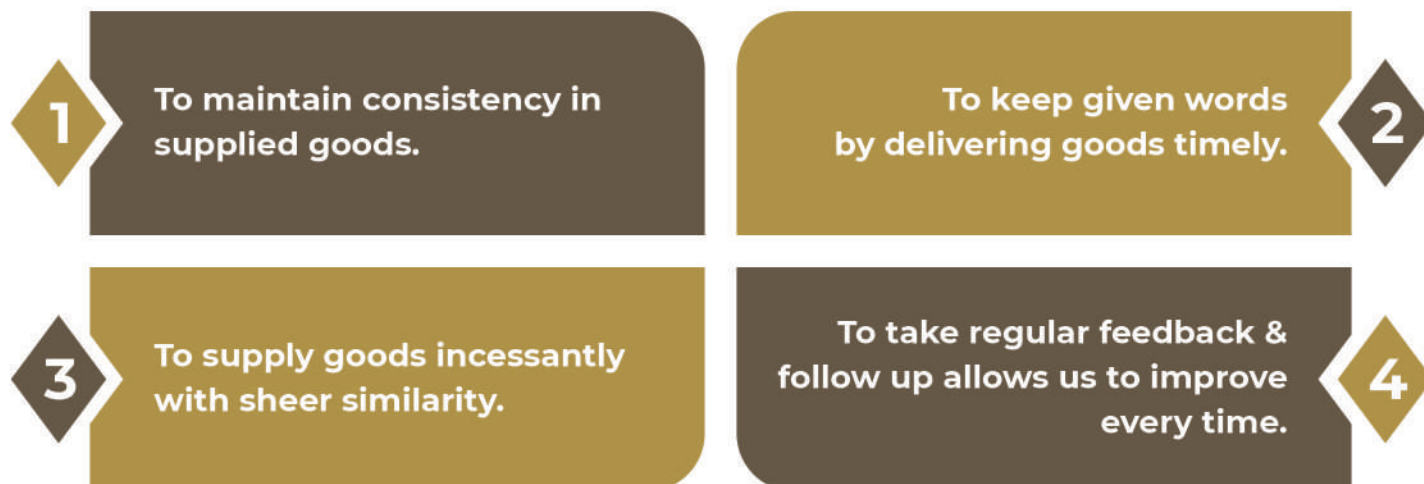
CUSTOMER

♥ HEART OF FACT TRADING CO.

It's vital to know what our customers want most and what our company does best. When we focus on where these two meet, we answer ourselves on every question we have regarding the success of our business.

We do not focus on finding the customers for our products; instead we make products for our customers which assuage them to rely on our every form of business that we conduct with them.

In order to ascertain this, we have major hands on deck as suppliers which are as follows :



Our first and foremost focus is to maintain regularity in the products of goods on time with standard quality. This is the key aspect that would maintain our clientele's reliability on us. Secondly, as we are the immediate link to our customer's production unit, dispatch of supplies on time becomes an elementary obligation. We hold upon optimum inventory philosophy, which asserts to perform all existing network operations much faster.

We believe in pleasing our customers by all means, on this note, we pay them weekly visit to ensure and confirm whether we have fulfilled all their expectations. At the time of weekly visits, we intend to take their opinion and implications on the changing requirements, which would help us to make our entire supply procedure more efficient. All these things are practiced in order to make clients achieve their goals which will surely help us to achieve ours.



PRODUCTS

ZIRCONIUM

Zirconium is a white crystalline oxide which occurs in micronized forms. It is normally used in glazes for opacification (conversion of transparent glaze to opaque). It is mainly consumed as an opacifier and is known to be used in the white ceramic products.

SODIUM TRIPOLYPHOSPHATE (STPP)

Sodium Tripolyphosphate (STPP) is characteristically used as deflocculants in the mining and processing of clay minerals and then again as dispersants in preparing slurries for whiteware, glaze, and enamel manufacture.

SODIUM LIGNOSULPHONATE (SLS)

Sodium Lignosulphonate (SLS) is used for ceramics. Sodium Lignosulphonate (SLS) can increase mechanical green and dry strength in ceramic pieces. Also, they work as lubricants during extrusion or pressing.

BORON PRODUCT

Boron Product is a principal constituent in porcelain enamels varying from 15 to 45% in various types of coat. Borax is indispensable to the manufacture of various glaze and frit where thermal durability and corrosion resistance is required.

ZINC OXIDE

Zinc Oxide is the oxide of zinc metal. Zinc oxide is an energetic flux, it lowers the melting temperature and gives way to very bright glass with good mechanical resistance, a lower expansion coefficient and a high surface tension value. Zinc Oxide is used in the making of glasses, glazes, frits, porcelain, enamels, and magnetic ferrites as it imparts brilliance and cluster.

ALUMINA

Alumina occurs in various crystalline forms. Alumina can be used in several ways and it increases resistance to chemical attack and weathering, impact resistance, tensile strength, hardness, etc.

CHINA CLAY

China Clay is basically used in ceramic body and glaze compositions for making porcelain, glazed earthenware and stoneware. It increases the whiteness and improves the ceramic properties of the ultimate product.

PRODUCTS

TALC

Talc is used in wall tile bodies, sanitary, body, glaze, in dinnerware and art ware bodies. It has a high resistance to acid attack, lowers moisture expansion and improves resistance to delayed crazing.

BARIUM CARBONATE

Barium Carbonate is widely used in the ceramics industry as an ingredient in glazes. It acts as a flux, as matting, and crystallizing agent and combines with certain colouring oxides to produce unique colours not easily attainable by other means.

C.M.C

C.M.C. has good solubility in both hot and cold water and the solution is used as thickener and binder in glazes and bodies. It is useful in once-fired ware to build body strength and permits ware handling after glazing.

TITANIUM DIOXIDE

Titanium Dioxide is the strongest white pigment known for many uses, in ceramics the whiteness (and opacity) it imparts to glazes is due to its tendency to crystallize during cooling. It can be used as an additive to enliven (variegate, crystallize) the color and texture of glazes. It is also used to remove watermarking in wall tiles.

CALCITE

Lime as CaO is introduced in ceramic mixtures in different forms. In pottery, it is used in glazes and sanitary ware.

DOLOMITE

Dolomite is the rock intermediate in composition between limestone and magnesite. It finds applications in the production of glazed wall tiles, sanitary ware and frit.

MAGNESIUM

Magnesium oxide performs excellently in high temperatures, particularly in the creation of electrical insulation. Other properties of magnesium oxide include effective corrosion resistance and that it is transparent to infrared light.

BENTONITE

Bentonite is a natural inorganic material composed chiefly of montmorillonite type of clay mineral. It is used in ceramic production.

TESTIMONIALS



ICON GROUP

Fact Trading co. stands on its words and delivers the quality of ceramic raw material which they commit at dealing time. Being their client has been a great support in all ways and great help to us in all means. If you looking for service and quality should go for Fact Trading Co. Wishing all the very best to team of Fact Trading.



LETINA

We have been working with Fact Trading Co. since a long time and we have to mention that their presence has transformed the way we do business. We have been able to integrate several resources into a productive outcome with their invaluable services and commitment.



NOBEL

We developed a great alliance with Fact Trading Co. and their dedication and immediate response to our problems is evident in all aspects of the business. We appreciate their attention to detail and superlative approach towards any situations within the business.



SIMPOLO

Fact Trading Co. has been a regular supplier of ceramic raw material to projects being undertaken by us. We have dealt with many other suppliers but have specially appreciated the service provided by Fact Trading Co. We look forward to trading with them in good faith all along.



SONET GROUP

In our recent projects, Fact Trading Co. has provided us enough reliability capabilities to allow us to put unparalleled trust in their services. They have always gone a step further than we asked and the dispatch has always occurred on the date promised or before the due date.



SONEX GROUP

It is our great pleasure to express that the quality of the products of Fact Trading Co. have not lost any quality of time and they are of an unsurpassed quality. We are happy by their consistent high quality and noticeable customer service, which leads us to use your product incessantly.



SUNHEARRT

Fact Trading Co. is the company which works of the committed time frame, where it believes to keep words is a step forward towards building a successful reputation. If someone is looking for timely goods, must work with Fact Trading Co.



VARMORA GROUP

Fact Trading Co. has always strived to provide exemplary services to our company. At this stage we hereby recommend Fact Trading Co.'s quality and commitment to be the best in the ceramic industry

DISTRIBUTORS



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